

Registration Form
School Nutrition Association of North Dakota

Baymont Inn & Suites
2611 Old Red Trail
Mandan, ND 58554
701-663-7401 for Motel Room Reservation
Special Room Rate \$85.00 (Book by January 1, 2018)



Registration: January, 15th 5:30 pm or January, 16th 7:30 am
Meeting 8am-4:00 pm January 16, 2018

INDUSTRY SEMINAR 2018

(Monday, January 15, 2018 (Sip & Stroll Only) – Tuesday, January 16, 2018)

Deadline for registration must be in by **January 3, 2018**

Please Print or type.

Please Fill Out One Registration for Each Person Attending

Participant _____ Title _____

School District/Agency Name _____ Industry Represented _____

Phone (w): _____ Phone (cell): _____

Home Address (required): _____ City _____

State _____ Zip _____ Home phone: _____ e-mail: _____

Are you a school? _____ Are you Industry? _____

Registration fees:

Please check all that apply, enter dollar amounts in the boxes to the right and total at the bottom. Include form with check payable to North Dakota School Nutrition Association (NDSNA)

Member Registration

NDSNA Member: \$40

Membership Number _____

Industry Registration

\$75.00

Non-member Registration

Non-Member: \$75

FOR INDUSTRY ONLY

On Monday, January 16 from 6:00-8:00 pm there will be a "Sip & Stroll" Mini Food Show. We encourage you to bring **NEW ITEMS!**

If you would like to reserve a table **Please check the box**

Broker (Maximum of 2 tables)

Distributor (1 table)

Non-Brokered Manufacturer (1 table)

Please contact any of the committee members below with questions pertaining to the conference.

Ivy Samson

isamson@acosta.com or 701-793-7903

Brad Hanson

bhanson@coregroupsales.com or 218-422-5946

Becky Heinert

Becky.heinert@msd1.org or 701-751-6500

Lynelle Johnson

Lynelle.johnson@willistonschools.org or 701-713-7485

Michelle Wagner

michelle_wagner@bismarckschools.org or 701-323-4089

Tara Koster

tkoster@nd.gov or 701-328-3210

Send Registration form and payment (checks payable to NDSNA) to:

**Michelle Wagner
3809 Knudsen Loop
Bismarck, ND 58503**

\$ _____
(TOTAL DUE)

INDUSTRY SEMINAR Agenda



Tuesday, January 16th

7:30 a.m.	Registration
8:00-8:45 a.m.	USDA Bidding Requirements/Bidding Basics
8:45-10:00 a.m.	Other Bid items (paper, milk, bread)
10:00-10:30 a.m.	Networking Break
10:30-11:30 a.m.	Breakout sessions <ul style="list-style-type: none">• How to bid chemicals• How to work with a purchasing Co-op
11:45-12:30 p.m.	How to begin the bidding process. Who are the stakeholders – school district, sales rep, broker, manufacturer, distributor
12:30-1:30 p.m.	Lunch
1:30-4:00 p.m.	Bid writing workshop.

***The seminar counts as 6.5 hrs. of continuing education credits**